

POSITIVE DISRUPTION Challenges & Opportunities in the fast-changing lubricants industry PROGRAMME

| Wednesday 23 October 2019 | |
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| Registrations at the Hotel Barrière Le Majestic Cannes (Congress Hotel) 10 Boulevard de la Croisette, 06407 Cannes, France | 08.00 – 16.30 |
| Workshop "Harnessing AI for Competitive Advantage", by Katie King, Consultant on Artificial Intelligence (AI) and Digital Transformation <i>Meeting room: Courchevel 2</i> | 09.00 – 13.30 |
| Followed by welcome lunch | |
| UEIL Board of Directors Meeting Meeting room: Naoura | 12.30 – 14.30 |
| Coffee break Foyer Marta | 14.00 – 14.30 |
| UEIL General Assembly Meeting room: Salon Marta | 14.30 – 16.30 |
| Pre-conference seminar, Argus Media, "European Base Oils: how global structural changes are impacting availability, demand and pricing" <i>Meeting room: Salon Marta</i> | 16.30 – 18.30 |
| Cocktail reception at Le Majestic (Congress Hotel) Location: La Plage restaurant | 18.30– 19.30 |
| Welcome Dinner at Le Majestic (Congress Hotel) Location: La Plage restaurant | 19.30 – 22.00 |
| SPONSORED BY FUCHS LUBRIFIANT FRANCE | |
| Dress code: business casual | |

A photographer will be circulating at the UEIL Congress to take photos. Should you wish not to appear on any published photos after the event, please let the organisers know at: <u>info@ueilcongress.org</u>





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| Thursday 24 October 2019 Moderated by: Steffen Bots Foyer & Salon Marta | |
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| Registrations at Le Majestic (Congress Hotel) | 08.30 – 17.30 |
| Partner Programme | 09.00 - 17.00 |
| Welcome Coffee | 08.30 – 09.15 |
| Opening session | 09.15 – 10.15 |
| Welcome (Valentina Serra-Holm, President, UEIL) | |
| Introductory speech: The lubricant market in France (Eric Candelier, YACC | O SAS) |
| Keynote speech: Positive disruption in the lubricant industry (Dr. Lutz Lind (CTO) and Member of the Executive Board, Fuchs Petrolub) | demann, Chief Technology Officer |
| Coffee break SPONSORED BY PUTOLINE | 10.15 – 10.45 |
| Session 1: Challenges and opportunities in the rapidly evolving lubricant industry | 10.45 – 13.00 |
| Energy disrupters in the lubricant industry (Blake Eskew, Consulting Execut | tive Director, IHS Markit) |
| Prospects for e-commerce in the lubricants industry (Christian Hartmann, MAG) | Member of the Executive Board, Lubey |
| Digital marketing and its applications in the lubricants sector (Joanna Step Marketing Ltd.) | ohenson, Managing Director, PHD |
| Panel discussion: Blake Eskew, IHS Markit; Christian Hartmann, UEIL; Joann Mike Skypala, Oats | a Stephenson, PHD Marketing Ltd; |

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| Lunch Break SPONSORED BY IGOL | 13.00 – 14.15 |
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| Session 2: Workforce of the future | 14.15 – 15.45 |
| Artificial Intelligence and its impact on the workforce (Katie King, Managing | Director, Zoodikers) |
| Competence transfer and talent retention (James Moorhouse, Founder & Dir | ector, ABN Resource) |
| Panel discussion: Katie King, Zoodlikers; James Moorhouse, ABN Resource; | Yanos Michopoulos, Authentix. |
| Coffee break | 15.45 – 16.15 |
| SPONSORED BY YACCO | |
| Session 3: How circular economy is shaping the European lubricants industry | 16.15 – 17.30 |
| The EU policy landscape on circular economy (Pénélope Vincent-Sweet, Sv Environment Bureau) | veet by Nature for European |
| The future of circular economy and its impact on business (Dimitris Kontax Recovery Industries and Enterprises in Greece) | is, Federation of Recycling & Energy |
| Panel discussion: Dimitris Kontaxis, Federation of Recycling & Energy Recover Greece; Pénélope Vincent-Sweet, Sweet by Nature for European Environment UEIL Sustainability Taskforce. | |
| ICIS Networking Reception | 17:45-18:45 |
| Cocktail room: Salon Piscine | |
| Gala Dinner at Le Negresco SPONSORED BY CHEMLUBE Dress code: Business elegant | 19.00 – 23.30 Leave from the Congress Hotel at 19:00. Cocktail reception from 19.45 to 20.30 |

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| | 00.00 00.50 |
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| Networking coffee | 09.30 – 09.50 |
| Session 1: Technical trends in the Lubricants industry | 09.50 – 10.50 |
| The impact of regulations on marine lubricants formulations, with specia Permit (Chris Wholley, Technical Director, Vickers Oil Ltd) | I reference to the Vessel General |
| Food grade lubricants (Sarah Krol, Global Managing Director, NSF Internation | nal) |
| Insights into lubricant performance from University research (Ian Taylor, Technology Scouting Lubricants, Shell Global Solutions) | Technology Manager, Future |
| Q&A session | |
| Coffee break SPONSORED BY ZELLER + GMELIN | 10.50 – 11.20 |
| Session 2: Future outlook for industry standards and test methods | 11.20 – 12.30 |
| Current & future engine oil standards & Certification programmes – Oppo Harmening, American Petroleum Institute) | ortunities & Challenges (Jeff |
| Emerging trends in test methods (John Bucci, Savant Group) | |
| Panel discussion: Jeff Harmening, American Petroleum Institute; John Bucci, | Savant Group; Patrick Vernon, ATIEL |
| Session 3: The Base Oil Landscape in Europe | 12.30 – 13.30 |
| The future of Group II and Group III Landscape (Mike McCabe, Global Mark | keting Director, Lubrizol) |
| Panel discussion: Katty Hoste, Business Development Manager, Chevron; la Lubrizol. | n Field, ATC Europe; Mike McCabe, |
| Lunch break SPONSORED BY FUCHS LUBRIFIANT FRANCE | 13.30 – 14.30 |

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