



## OEM BULLETIN

### SCANIA APPROVAL

The Union of the European Lubricant Industry (UEIL) is the umbrella association of the European Lubricants Industry, representing their members and, in particular, the interests of SMEs and independent lubricant companies. To date, the UEIL represents more than 450 lubricant companies, who manufacture and distribute lubricant products under their own various trademarks throughout the European Union. With members in more than 22 European Countries and a unique collective experience of lubricants and the lubricants market, UEIL is the sole representative body for independent manufacturers of lubricants in Europe and has been recognised as such by the European Commission. It is UEIL's policy to favour free and fair competition within the scope of prevailing EU and national laws.

In early 2017 it was reported by several of our members that Scania had changed its wording regarding Scania Engine Oil Approval. Consequently, UEIL wrote to Scania in February 2017 requesting a detailed explanation for the change and in particular for clarification on two elements of the new wording:

- That a product is not approved in an approval letter sent by the approval department in an approval process.
- Replacement of the word "approval" or "approved" by "confirmation".

Scania confirmed receipt of UEIL's correspondence in April 2017 indicating that they would "respond in due course", following which UEIL asked Scania to provide the requested information prior to 15 May 2017.

Scania subsequently responded to UEIL on 09 May 2017 indicating that it was in the process of amending the oil information that it releases onto the market with the aim of ensuring that it fits with the prevailing market conditions and to avoid the misleading impression that Scania approves engine oils. Indicatively Scania stated that the review would be ready before the end of 2017, a timeframe that was confirmed in subsequent correspondence.

In December 2017 UEIL requested an update on the current status of the review process. Scania's automatic response stated that new approval requests would not be handled until the review was ready and that existing "approvals" will remain valid until the new process was put in place.

Having not received notification from Scania on the status of the review process UEIL directed another letter to Scania at the beginning of 2018, to which Scania responded advising UEIL that Scania's procedure for the technical verification of engine and axle oils had reopened as of the beginning of 2018. The mailboxes for external parties to communicate with Scania on engine oils ([LDF@scania.com](mailto:LDF@scania.com)) and axels ([STO@scania.com](mailto:STO@scania.com)) have had their automatic confirmations amended to avoid misleading impressions.

Scania's recent communication allays the concerns of UEIL. UEIL would like to thank Scania for their assistance in resolving this issue with UEIL.

Brussels, April 2018

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