



OEM BULLETIN

SAAB - DEXOS

The Independent Union of the European Lubricant Industry (UEIL) is the umbrella association of the Independent European Lubricants Industry, representing their members and, in particular, the interests of SMEs and independent lubricant companies. To date, the UEIL represents more than 400 lubricant companies, who manufacture and distribute lubricant products under their own various trademarks throughout the European Union. With members in more than 20 European Countries and a unique collective experience of lubricants and the lubricants market, UEIL is the sole representative body for independent manufacturers of lubricants in Europe and has been recognised as such by the European Commission. It is UEIL's policy to favour free and fair competition within the scope of prevailing EU and national laws.

In July 2011, UEIL was informed that SAAB had circulated to its network a document entitled "Saab Garanti Information" (dated 2011-04-01, reference GI: 00: 00) which stated that:

- If engine oil without Dexos 2™ license had been used in a service/repair performed after 2011-04-14, the Saab warranty would be invalidated;
- If a supplier could not provide an 11-digit Dexos 2 license number, it meant they could not supply an engine oil meeting the manufacturer's specifications and requirements.

UEIL drew SAAB's attention to the fact that:

- Just because a lubricant was not a Dexos™ licensed product, it did not necessarily mean that it failed to meet the Dexos™ requirements and that using it would result in damage or a lower level of performance.
- If Saab wanted to question the use of an unlicensed lubricant, it would have to prove, beforehand, that the lubricant did not meet their requirements.
- SAAB could not make the warranty conditional on the use of Dexos™ licensed lubricants.

Therefore, UEIL invited SAAB:

- To immediately stop this kind of unfair and misleading communication.
- To send, without delay, to its entire network a circular letter to correct this wrong communication.

The Technical Committee and the Competition Committee of UEIL are pleased to advise its members that, following the UEIL intervention, SAAB has informed us that it has changed the information circulated to their network.

Now, it is clearly stated in SAAB's documentation about warranty that it is possible to use unlicensed products which meet Dexos 2 specifications without invalidating the warranty.

Brussels, January 2012