



UEIL ANNUAL CONGRESS

ATHENS

19-21 OCTOBER 2022



## SPONSORSHIP PACKAGE

INCREASE YOUR VISIBILITY TO THE TOP EUROPEAN  
AND GLOBAL LUBRICANTS INDUSTRY PROFESSIONALS



[info@ueilcongress.org](mailto:info@ueilcongress.org)

## WHY SPONSOR?

Attracting hundreds of key industry players from Europe and beyond, the **Annual Congress of the European Lubricants Industry** offers sponsors a unique opportunity to reach out and communicate with the decision makers in the lubricants industry. During two full days, you will have the opportunity to strengthen your company's profile amongst the industry and distribute your products, marketing brochures and goodies. Sponsoring our Congress is the perfect occasion to boost your company's network and create new business relationships.

By supporting this event you will:

- **Reinforce your brand and networks!** We will conduct an e-marketing campaign, give you great exposure and networking opportunities with approximately 200 industry stakeholders from across Europe.
- Create a positive platform for the lubricants industry to **debate major industry and commercial trends**.
- Give members and prospective members of UEIL the opportunity to network, find business opportunities and **exchange knowledge and expertise**.

A range of tailor-made sponsorship and exhibition packages have been designed specifically for our sponsors to optimize their company's exposure.

Take advantage of this unique opportunity to raise the international profile and awareness of your company.

## BACKGROUND

For the last 50 + years, UEIL has held its yearly Annual Congress in October, offering a unique opportunity to players in the European and global lubricants industry to meet and network, strengthen their relationships, and learn more about the latest developments from a technological, economical, marketing and regulatory perspective.

The hundreds of delegates, decision-makers in the sector, come from over 20 countries from Europe, the US, Asia and Africa, and represent various sectors within the lubricants industry, and in particular:

- Base oil and lubricants producers
- Additive companies
- Technology services companies
- Lubricants blenders
- Regulators

*"Chevron has been attending UEIL since we started supplying Europe with Group II base oil twelve years ago. We have found the annual congress to be an excellent forum for talking with independent lubricant companies about how changing specifications and market conditions are affecting their business."*

*"KEMAT is very pleased with the exposure we received at the UEIL Congress for two years in a row. It is the perfect place to boost our company's visibility and build new business relationships"*

*"Insightful presentations, excellent networking and THE pan-European lubricants-dedicated must attend industry event" – UEIL 2019 participant*

*"UEIL Congress has become a premier venue for education and networking for the European lubricants industry" – UEIL 2019 participant*

## SPONSORSHIP PACKAGES OVERVIEW

The following list of packages described below are a summary of the brochure, and meant as a general guideline. Please refer to the package description for detailed information.

Please note that sponsorship options will be attributed on a first-come first-served basis.

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	Gala Dinner	Welcome Dinner	Coffee breaks	Lunch breaks	Congress delegate bag	Delegate notepads & pens	Power banks	USB sticks	Lanyards	Vector 3-in-3 charging card	Tablet pouch	Foldable programme	Table tops	Congress delegate bag inserts
Page number	4	5	6	7	9	9	10	10	11	11	12	12	13	13
Logo on marketing & advertising material	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Logo on congress website	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Publication in Lube Magazine	Full page	1/2 page	-	-	-	-	-	-	-	-	-	-	-	-
Logo on post-conference article in Lube Magazine	✓	✓	-	-	-	-	-	-	-	-	-	-	-	-
Logo on holding slides	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
One piece of material in delegate bags	✓	✓	-	-	✓	✓	✓	✓	✓	✓	-	-	-	✓
Welcome remarks	✓	✓	-	-	-	-	-	-	-	-	-	-	-	-
VIP table to invite clients and guests	✓	-	-	-	-	-	-	-	-	-	-	-	-	-
1 Complimentary congress registration	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Prices	€17,000	€9,000	see offers	see offers	€5,800	€5,300	€5,300	€4,800	€4,300	€4,300	€3,800	€3,600	€3,500	€1,500

The production and production cost for those items is the sponsor's responsibility.

You wish a package specifically tailored to your needs and expectations?  
We're open to new ideas! Do not hesitate to contact us for further discussion: [info@ueilcongress.org](mailto:info@ueilcongress.org)



## Gala Dinner

This sponsorship is a high-profile hospitality package, integrating branding and communication together with reinforced networking opportunities, supported by UEIL's staff presence as hosts at the Gala Dinner – a vital part of the evening and the high-point of the Congress.

### Your Company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material, and email alerts
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Full page advertisement in early publication of Lube Magazine
- Ensure your company logo's presence in the post-conference article published in the Lube magazine

### During the event:

- Logo displayed on holding slide in the conference room
- Company Logo prominently displayed on signage during the function and on dinner tables
- Opportunity to insert 1 piece promotional material or corporate merchandise to delegates in the delegate congress bag
- Opportunity to make welcome remarks to delegates
- Reserved VIP table where you can invite your guests
- 1 complimentary congress registration

**TO ENSURE EXCLUSIVITY, ONLY ONE SPONSORING COMPANY  
(OR ONE CONSORTIUM/PARTNERSHIP OF COMPANIES) IS ACCEPTED.**

UEIL GALA DINNER

**€ 17,000**

(+ tax when applicable)

## Welcome Dinner

A Welcome Dinner will be organized the evening before the Congress opens, serving as an 'ice-breaker' and an opportunity to re-connect with old colleagues. The Congress delegates and their partners will enjoy an evening of local gourmet dinner and privileged networking opportunities.

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### Your Company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material, and email alerts
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Half page advertisement in early publication of Lube Magazine
- Ensure your company logo's presence in the post-conference article published in the Lube magazine

### During the event:

- Logo displayed on holding slide in the conference room
- Company Logo prominently displayed on signage during the function
- Opportunity to insert 1 piece promotional material or corporate merchandise to delegates in the delegate congress bag
- Opportunity to make welcome remarks to delegates
- 1 complimentary congress registration

**TO ENSURE EXCLUSIVITY, ONLY ONE SPONSORING COMPANY  
(OR ONE CONSORTIUM/PARTNERSHIP OF COMPANIES) IS ACCEPTED.**

UEIL WELCOME DINNER

**€ 9,000**

(+ tax when applicable)

# Coffee and Lunch break

## COFFEE BREAKS (4)

Another way of reaching UEIL Annual Congress delegates is to ensure your company's visibility around the coffee break area. In addition to the exposure gained by pre-event promotion and on-the-day branding, your details will remain posted on the event website after the event.

### Your company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material, and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Company Logo prominently displayed on signage during the function
- Opportunity to distribute 1 piece of company promotional material during sponsored coffee break

### During the event:

- 1 complimentary congress registration

**FOR ADDITIONAL INFORMATION: [INFO@UEILCONGRESS.ORG](mailto:INFO@UEILCONGRESS.ORG)**

**€ 1,800** per coffee break OR  
**€ 2,800** for 2 coffee breaks OR  
**€ 5,300** for 4 coffee breaks  
(+ tax when applicable)

# Coffee and Lunch break

## LUNCH BREAKS (2)

The ideal way of targeting a captive audience all in one place at the same time during the UEIL Annual Congress, with your company's visual ID and material placed around the lunch area in front of all the delegates. In addition to the exposure gained by pre-event promotion and on-the-day branding, your details will remain posted on the event website after the event.

### Your company's exposure:

- Company logo in the congress delegate information and all marketing and advertising material, and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Company logo prominently displayed on signage during the function
- Opportunity to distribute 1 piece of company promotional material during sponsored lunch break

### During the event:

- 1 complimentary congress registration

**FOR ADDITIONAL INFORMATION: [INFO@UEILCONGRESS.ORG](mailto:INFO@UEILCONGRESS.ORG)**

**€ 2,800** for 1 lunch break OR

**€ 4,800** for 2 lunch breaks

(+ tax when applicable)

## Branded material opportunities

The production and production cost for the below items - with the exception of table tops & foldable programme - is excluded from the prices indicated below. It is the sponsor's responsibility to cover for the production and production cost of the branded material.



CONGRESS DELEGATE BAG



DELEGATE  
NOTEPADS & PENS



POWER BANKS



USB STICKS



LANYARDS



VECTOR 3-IN-1 CHARGING  
CARD



TABLET POUCH



TABLE TOPS



FOLDABLE PROGRAMME



CONGRESS DELEGATE BAG INSERTS



# Branded material opportunities

## CONGRESS DELEGATE BAG

€ 5,800 (+ TAX WHEN APPLICABLE)

This price excludes the production & production cost of the branded material, which is the sponsor's responsibility

This package ensures that your organization's logo is seen by every delegate, during and after the event! The congress bag is given at registration and contains all documentation related to the congress activities.

### Your Company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Sponsor and UEIL logo on the congress delegate bag
- Opportunity to insert 1 piece of promotional material or corporate merchandise to delegates in the congress delegate bag

### During the event:

- 1 complimentary congress registration

**TO MAXIMIZE EXPOSURE, THIS OPTION IS LIMITED TO ONLY ONE SPONSOR.**

## DELEGATE NOTEPADS & PENS

€ 5,300 (+ TAX WHEN APPLICABLE)

This price excludes the production & production cost of the branded material, which is the sponsor's responsibility

Every delegate taking part in the congress will be given a notepad and pen set printed with your company's logo. These materials may be provided by you or arranged for by UEIL. A practical gift for the delegates and a long-lasting way of advertising for your company.

### Your Company's exposure:

- Company logo in the congress delegate information and all marketing and advertising material and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Notepad and pen with your company logo displayed on every delegate's conference table and also distributed at the welcome desk
- Opportunity to insert 1 piece of promotional material or corporate merchandise to delegates in the congress delegate bag

### During the event:

- 1 complimentary congress registration

**TO MAXIMIZE EXPOSURE, THIS OPTION IS LIMITED TO ONLY ONE SPONSOR.**

# Branded material opportunities

## POWER BANKS

€ 5,300 (+ TAX WHEN APPLICABLE)

This price excludes the production & production cost of the branded material, which is the sponsor's responsibility

Every delegate taking part in the congress will be given a Powerbank charger printed with your company logo. These materials may be provided by you or arranged for by UEIL. A practical gift for the delegates and a long lasting way of advertising for your company.

### Your Company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material, and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Branded Powerbank charger
- Opportunity to insert 1 piece of promotional material or corporate merchandise to delegates in the congress delegate bag

### During the event:

- 1 complimentary congress registration

**TO MAXIMIZE EXPOSURE, THIS OPTION IS LIMITED TO ONLY ONE SPONSOR.**

## USB-STICKS

€ 4,800 (+ TAX WHEN APPLICABLE)

This price excludes the production & production cost of the branded material, which is the sponsor's responsibility

All delegates receive a branded USB stick which contains all speakers' presentations and/or a presentation of the sponsoring company. Choose this sponsorship opportunity if you want to be sure that your brand is outstandingly exposed during and after the UEIL Congress 2016!

### Your Company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Branded USB stick given to all delegates at the end of the Congress
- Possibility to include your company's presentation on the USB stick.
- Opportunity to insert 1 piece of promotional material or corporate merchandise to delegates in the congress delegate bag

### During the event:

- 1 complimentary congress registration

**TO MAXIMIZE EXPOSURE, THIS OPTION IS LIMITED TO ONLY ONE SPONSOR.**

# Branded material opportunities

## LANYARDS

€ 4,300 (+ TAX WHEN APPLICABLE)

This price excludes the production & production cost of the branded material, which is the sponsor's responsibility

Every participant including delegates, conference speakers, press, sponsors and exhibitors will be presented with a lanyard upon registration. The sponsor's name and logo will be printed on the lanyards, and the UEIL team will guarantee their continuous display to enhance awareness of your brand to all UEIL Annual Congress attendees!

### Your company's exposure:

- Company logo in the congress delegate information and all marketing and advertising material and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Branded lanyard worn by every delegate for the duration of the Congress
- Opportunity to insert 1 piece of promotional material or corporate merchandise to delegates in the congress delegate bag

### During the event:

- 1 complimentary congress registration

**TO MAXIMIZE EXPOSURE, THIS OPTION IS LIMITED TO ONLY ONE SPONSOR.**

## VECTOR 3-IN-1 CHARGING CARD

€ 4,300 (+ TAX WHEN APPLICABLE)

This price excludes the production & production cost of the branded material, which is the sponsor's responsibility

Every delegate taking part in the congress will be given a Vector Charging Card printed with your company logo. This device is a Compact USB card with built-in cables to charge and transfer data. It offers three connectors that lock into place; includes 30-pin and 8-pin lightning connectors for Apple products as well as a micro USB connector. A practical gift for the delegates and a long-lasting way of advertising your company.

### Your Company's exposure:

- Company logo in the congress delegate information and all marketing and advertising material, and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Branded charging card
- Opportunity to insert 1 piece of promotional material or corporate merchandise to delegates in the congress delegate bag

### During the event:

- 1 complimentary congress registration

**TO MAXIMIZE EXPOSURE, THIS OPTION IS LIMITED TO ONLY ONE SPONSOR.**

# Branded material opportunities

## TABLET POUCH

(FOR TABLETS OF MAX 10 INCH)

€ 3,800 (+ TAX WHEN APPLICABLE)

This price excludes the production & production cost of the branded material, which is the sponsor's responsibility

Every delegate taking part in the congress will be given a Tablet pouch with your company logo. A practical gift for the delegates and a long lasting way of advertising for your company.

### Your Company's exposure:

- Company logo in the congress delegate information and all marketing and advertising material, and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Branded Tablet Pouch in soft foam

### During the event:

- 1 complimentary congress registration

**TO MAXIMIZE EXPOSURE, THIS OPTION IS LIMITED TO ONLY ONE SPONSOR.**

## FOLDABLE PROGRAMME

€ 3,600 (+ TAX WHEN APPLICABLE)

The branded foldable programme would be produced by UEIL Secretariat

Every delegate will be presented with a foldable programme upon registration. The sponsor's logo will be printed on this practical congress agenda: delegates can easily fold it and carry it with them in the badge holder throughout the event. A unique opportunity to be always in the spotlight!

### Your Company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material, and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Branded foldable programme given to every delegate upon registration

### During the event:

- 1 complimentary congress registration

**TO MAXIMIZE EXPOSURE, THIS OPTION IS LIMITED TO ONLY ONE SPONSOR.**

# Branded material opportunities

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## TABLE TOPS

€ 3,500 (+ TAX WHEN APPLICABLE)

Exhibit your brochures, publications, photos and promotional material at the exhibition displayed in the congress area. All delegates will have the chance to find out more about your company. An excellent marketing opportunity ensuring direct contact with delegates!

### Your Company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- Single table for giving full exposure to your

### During the event:

- 1 complimentary congress registration

**TAKE ADVANTAGE OF THIS UNIQUE OPPORTUNITY TO RAISE THE INTERNATIONAL PROFILE AND AWARENESS OF YOUR COMPANY!**

## CONGRESS DELEGATE BAG INSERTS

€ 1,500 (+ TAX WHEN APPLICABLE)

This package ensures that your organization's marketing material is seen by every delegate. The congress bag with inserts is given at the registration desk to participants. Only a limited number of items will be accepted— make sure you are in!

Congress delegate bags inserts can be printed materials or goodies, with the exceptions of power banks, USB sticks, lanyards, vector 3-in-1 charging cards and tablet pouches, which are all offered as individual sponsorship options.

### Your Company's exposure:

- Company Logo in the Congress delegate information and all marketing and advertising material, and email alerts
- Logo displayed on holding slide in the conference room
- Logo hyperlink on the dedicated congress webpage – continues online after the event
- 1 piece of printed material or promotional material/corporate merchandise to delegates in the congress delegate bag

### During the event:

- 1 complimentary congress registration



Would you like to confirm  
your sponsorship to the congress?

CONTACT US:

UEIL Secretariat - Congress team

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[info@ueilcongress.org](mailto:info@ueilcongress.org)

[www.ueil.org](http://www.ueil.org)



**WE LOOK FORWARD**  
TO SEEING YOU IN  
**ATHENS!**



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