



DRIVING INNOVATION THE LUBRICANT INDUSTRY ON THE MOVE PROGRAMME

1

Wednesday 19 October 2022

Registrations at the Divani Caravel Hotel (Congress Hotel)	10.00 – 16.30
UEIL Board of Directors Meeting	09.30 – 12.30
Welcome coffee	13.00 – 14.30
UEIL General Assembly	13.30 – 15.30
Pre-conference seminar Future scenarios and business model evolution for the lubricant industry: From reaction to anticipation Kline	16.00 – 18.00
Cocktail reception at Divani Caravel (Congress Hotel)	18.00 – 19.30
UEIL Welcome Dinner at Divani Caravel (Congress Hotel) Dress code: business casual	19.30 – 22.00

A photographer will be circulating at the UEIL Congress to take photos. Should you wish not to appear on any published photos after the event, please let the organisers know at: info@ueilcongress.org

Please, note that the programme may be subject to modifications and it will be updated continuously up to the congress.

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ATHENS
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Thursday 20 October 2022 <i>Moderated by: Andrienne Philippou Lube Media</i>	
Registrations at Divani Caravel (Congress Hotel)	08.30 – 17.30
<i>Partner Programme</i>	<i>09.00 – 17.00</i>
Welcome Coffee	08.30 – 09.30
Opening session	09.30 – 10.30
Welcome Valentina Serra-Holm, President, UEIL	09.30 – 09.40
Introductory speech The lubricant market in Greece – Miltiadis Bantis, LPC	09.40 – 10.00
Keynote speech Industry 5.0	10.00 – 10.30
Coffee break	10.30 – 11.00
Session 1: Innovation in raw materials	11.00 – 12.10
Top-Tier, Carbon Neutral Base Oils: The Best Route to Lowering Your Carbon Footprint Bill Downey, Novvi	11.00 – 11.25
TBC	11.25 – 11.50
Panel discussion	11.50 – 12.10
Session 2: Innovation in R&D and product development	12.10 – 13.20
The answer is innovation Dr Christine Fuchs, Fuchs Lubricants	12.10 – 12.35

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SME Innovation Challenges in a Regulatory World Nick Clague, Technical Director, Vickers Oils	12.35 – 13.00
Panel discussion	13.00 – 13.20
Lunch Break	13.20 – 14.40
Session 3: Innovation in production and supply	14.40 – 15.45
Carbon Neutral Blending – A Sustainable Future for the Lubricant Industry Alex Ball, Blendtek	14.40 – 15.05
Remote stock monitoring and management TBC	15.05 – 15.30
Panel discussion	15.30 – 15.50
Coffee break	15.50 – 16.20
Session 4: Innovation in sales	16.20 – 17.15
Selling how your buyer wants to buy Steve Knapp, Plan. Go. Do.	16.20 – 16.45
E-commerce: Applying tactical and strategic lenses Kline Consulting	16.45 – 17.10
Panel discussion	17.10 – 17.30
Gala Dinner Dress code: Business elegant	19.00 – 23.30 Leave from the Congress Hotel at 18:45. Cocktail reception from 19.30 to 20.15

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Friday 21 October 2022

Networking coffee	09.00 – 10.00
Session 5: The lubricant industry's sustainability journey	10.00 – 11.00
EU's green transition	10.00 – 10.30
UEIL's sustainability journey John Eastwood, Croda Europe Ltd & UEIL Sustainability Committee	10.30 – 11.00
Coffee break	11.00 – 11.30
Session 6: How is the lubricant industry adding value to society?	11.30 – 12.20
Panel discussion	11.30 – 12.20
Closing session	12.20 – 12.30
Closing remarks Valentina Serra-Holm, President, UEIL	12.20 – 12.30
Lunch break	12.30 – 13.30

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