



## OEM BULLETIN

### DEXOS 1 GEN2 SPECIFICATION

The Union of the European Lubricant Industry (UEIL) is the umbrella association of the European Lubricants Industry, representing their members and, in particular, the interests of SMEs and independent lubricant companies. To date, the UEIL represents more than 450 lubricant companies, who manufacture and distribute lubricant products under their own various trademarks throughout the European Union. With members in more than 22 European Countries and a unique collective experience of lubricants and the lubricants market, UEIL is the sole representative body for independent manufacturers of lubricants in Europe and has been recognised as such by the European Commission. It is UEIL's policy to favour free and fair competition within the scope of prevailing EU and national laws.

In December 2017, UEIL had been informed by several UEIL members about a communication from Opel France to its network regarding Dexos1 Gen2 engine oil (Note Réseau N°MKTG 121/2017 – 16 June 2017).

As this note stated that Dexos 1 Gen2 oil was only available from GM, UEIL informed Opel France that this statement was wrong and asked the OEM to amend its documentation.

In a letter of 25 January 2018, Mr. Nicolas DESLANDE, Aftersales Marketing Manager of Opel France answered he did not share UEIL's opinion and asserted that their documentation did not need to be amended for several reasons.

For your information, you will find below the reasons listed by the OEM:

- « At the time of writing it was true that no other suppliers were able to supply engine oils that would have fully met the requirements of the Dexos1 Gen2 specification ; »
- « As you can see in our documentation there is no sanction provided for in case one member of our network decides not to order the Dexos1 Gen2 oil by the Opel Channel. »
- « Therefore, members of our network are perfectly free to turn to other suppliers if they want to. »

Brussels, February 2018