

OEM BULLETIN

APRILIA (PIAGGIO)

The Union of the European Lubricant Industry (UEIL) is the umbrella association of the European Lubricants Industry, representing their members and, in particular, the interests of SMEs and independent lubricant companies. To date, the UEIL represents more than 400 lubricant companies, who manufacture and distribute lubricant products under their own various trademarks throughout the European Union. With members in more than 20 European Countries and a unique collective experience of lubricants and the lubricants market, UEIL is the sole representative body for independent manufacturers of lubricants in Europe and has been recognised as such by the European Commission. It is UEIL's policy to favour free and fair competition within the scope of prevailing EU and national laws.

In February 2015 it was brought to the attention of the Technical Committee that Piaggio Deutschland GmbH had issued a circular letter to its network stating that the original oils and filters as specified in the Owner's Manual had to be used and if they were not, then any warranty claims would be excluded.

UEIL wrote to the Original Equipment Manufacturer (OEM) advising that this statement was misleading, not in compliance with their general documentation and was uncompetitive as it imposed the use of their own products and excluded products from competitors. UEIL therefore invited the OEM to withdraw the circular letter and replace it with another one which was satisfactory to UEIL

UEIL also supplied a copy of the UEIL leaflet entitled "<u>Purchase and use of Lubricants within the European Union</u>".

The OEM's Legal and Compliance Manager replied explaining that the circular letter had been issued because of problems in the field experienced when using <u>some</u> non-original fuels and filters and that the main purpose was to provide a warning of the possibility of warranties being rejected when technical problems were caused by non-original fuels and filters. However, they accepted the points raised by UEIL and submitted a draft updated circular letter.

Although meeting some of the original issues raised by UEIL, it still required further amendments which were highlighted to the OEM. UEIL is pleased to advise that it has since received a further draft of the circular letter the content of which has been accepted by the Competition Committee.

Brussels, October 2015